

Today's Webinar Presentation:

Bond Market Update: K12/Charter Schools and Arbitrage Rebate 101

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Headlines Impact Tax-Exempt Interest Rates



'Stagflation fears come back with a vengeance'



'Affluent Americans are driving US
Economy and likely delaying need for
Fed rate cuts'



'IMF chief warns of emerging market risk with high U.S. interest rates'

Bloomberg

'Powell's US rates warning means headaches for rest of the world'

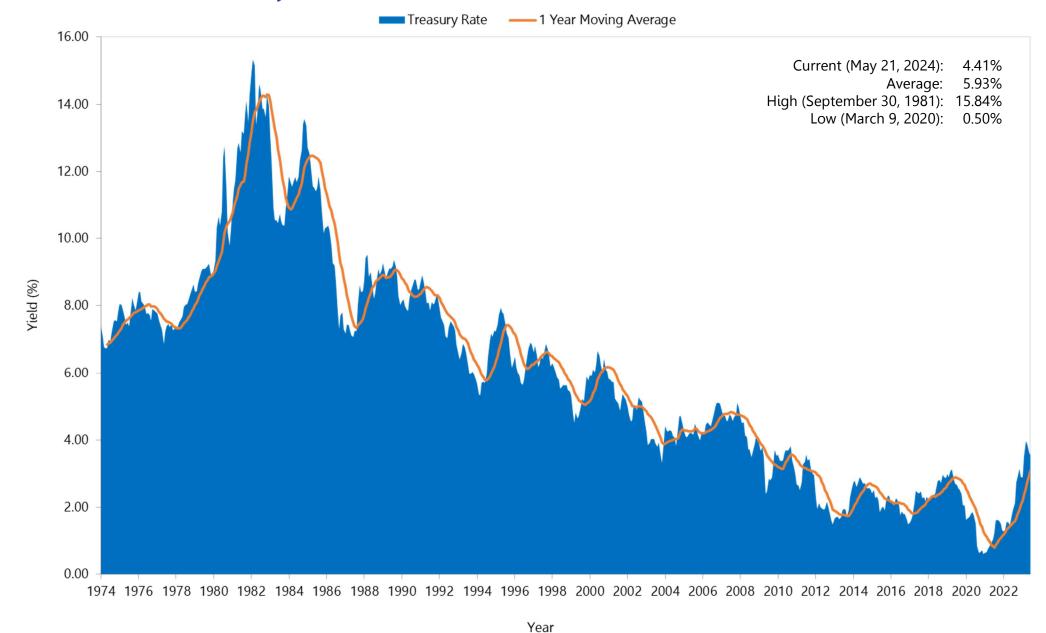


'Fed's Powell says looming US election will not sway rate decisions'

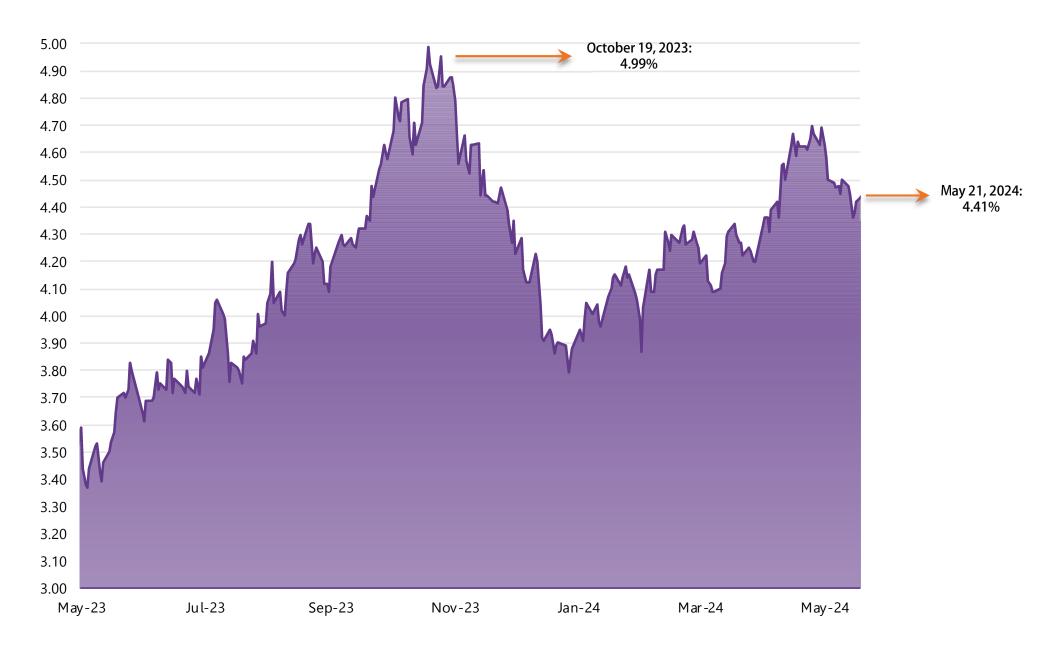


Bond Market Overview & Interest Rate Discussion

10-Year Treasury (1974-2024)



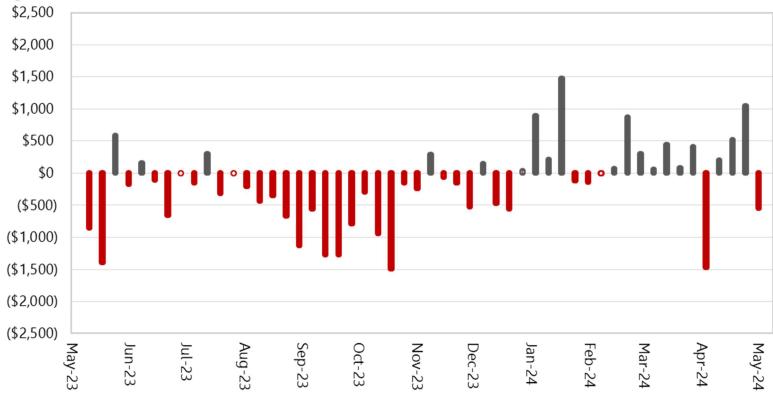
10-Year Treasury: Last 12 Months



30-Year MMD (Last 12 Months)



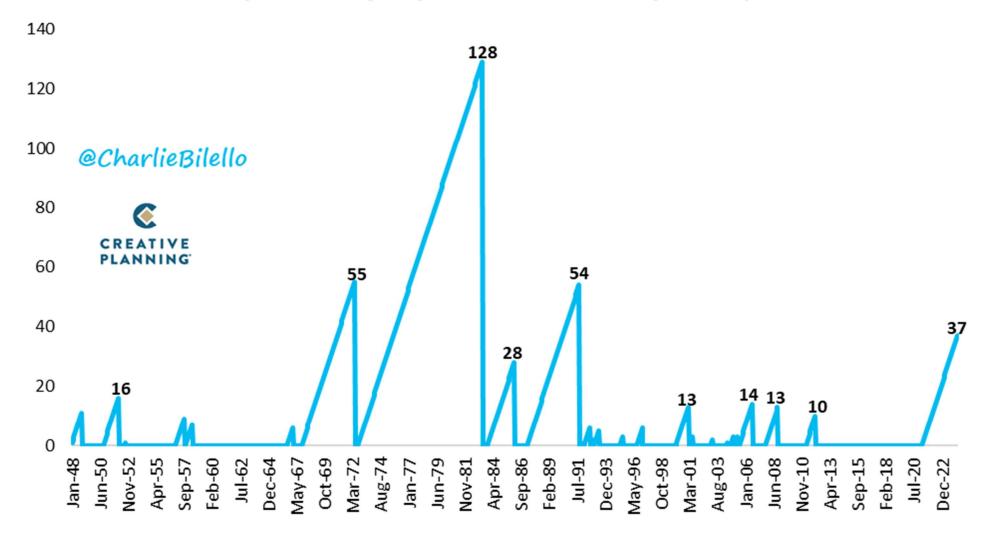
Municipal Bond Fund Flows



- Muni funds have seen \$9.306 billion net outflows over the past 12 months.
- For the week ending May 17, 2024, municipal bond funds saw \$548 million of outflows.
- In 2024, there has been 14 weeks of inflows and 6 week of outflows. In 2023, there were 11 weeks of inflows and 41 weeks of outflows. In 2022, there were 5 week of inflows and 47 weeks of outflows.
- High-yield funds saw \$125 million of inflows. In 2024, high-yield funds have seen 18 weeks of inflows and 2 week of outflows.
- From a borrower's perspective, fund inflows mean that bond funds have more cash that they need to put to work. This may result in potential investors being more aggressive in terms of pricing and/or covenants.

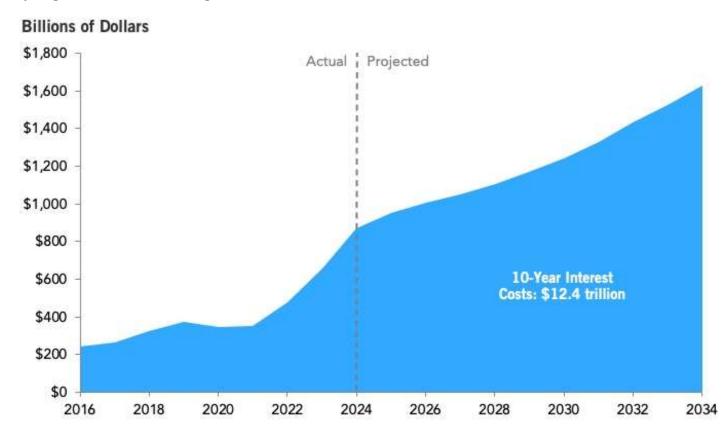
Inflation Rate Historic 1948-2024

US CPI Inflation (YoY % Change): Conscutive Months Above 3% (Seasonally Adjusted, Jan 1948 - Apr 2024)



Rising National Debt and Growing Share of Interest Payments

- In 2024, interest payments on the national debt are projected to total \$870 billion, with this amount expected to increase to \$1.6 trillion by 2034. Over the next 30 years, net interest payments on the national debt could surge to nearly 7.5% of GDP, further exacerbating the fiscal challenges facing the United States
- By 2025, federal interest payments are expected to account for 19% of federal revenues, rising to 22% by 2034. This could limit the government's ability to fund essential programs and respond to economic challenges
- The average interest rate on federal debt held by the public rose to 2.5% in 2023 and is projected to reach 3.1% in 2024. Over the longer term, interest rates on public debt are expected to average 3.5% from 2025 to 2054, significantly higher than the average of 1.9% from 2014 to 2023





¹⁾ Peter G. Peterson Foundation. "What Is the National Debt Costing Us?" February 9, 2024. https://www.pgpf.org/blog/2024/02/what-is-the-national-debt-costing-us.
2) Council on Foreign Relations. "The U.S. National Debt Dilemma." Last modified March 10, 2024. https://www.cfr.org/backgrounder/us-national-debt-dilemma

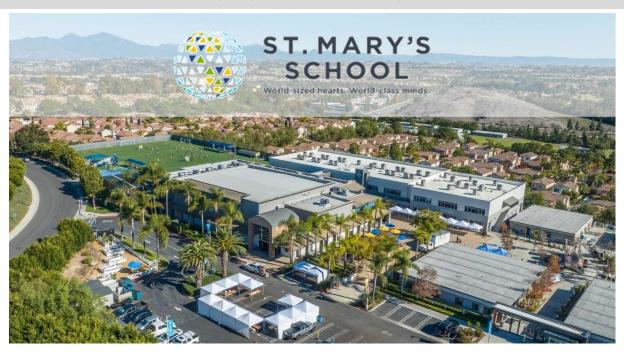




Recent Ziegler Activity

Case Study: St. Mary's School (CA) — Priced May 7, 2024

\$32,040,000 Revenue Bonds, Series 2024



Series 202	4 Bond	Pricing
Rating: Nonrated I	Pricina	Date: 5/7/2024

Term Bonds	Par	Coupon	Yield to Call	MMD*	Spread to MMD
2030 (TEMPS)	\$9,900,000	4.650%	4.650%	2.700%	+195
2034	\$2,670,000	5.000%	4.500%	2.690%	+181
2044	\$4,465,000	5.500%	5.370%	3.470%	+163
2054	\$7,715,000	5.750%	5.570%	3.770%	+180
2059	\$7,290,000	5.875%	5.650%	3.820%	+183



Arbitrage Rebate

Chris Berens - Introduction



Chris Berens is the President and owner of the Berens-Tate Consulting Group, which specializes in arbitrage rebate and escrow verification services. Since 1991 the Consulting Group has served a significant number of public sector entities throughout the country. Chris' work has encompassed 6,000 bond issues in excess of \$150 billion dollars. He holds a Certified Public Accountant's Certificate, and prior to joining BTCG he was the Public Sector Industry Director for the Nebraska/Iowa practice of an international accounting firm.

Money Market Rates 2021 to 2024



ABC's of Arbitrage

WHO	Tax-exempt debt (bonds, notes, bank loans, leases, etc.) issued since 8/31/86
WHAT	"Arbitrage" is the profit from investing the bond proceeds at a yield (i.e. interest rate) that is higher than the yield on the debt "Rebate" is the process of returning these profits back to the IRS
WHERE	All IRS Forms are filed with the Odgen, Utah service center
WHEN	Completion of the arbitrage rebate calculation, payment of any rebate owed, and filing of the IRS forms must be done within 60 days after the end of each fifth bond year, and upon retirement of the bonds. If no rebate is owed nothing has to be filed with the IRS
WHY	Failure to comply with the regulations could result in the debt losing their tax- exempt status

Spending Exceptions

Six-month exception	100% spent within six months
Eighteen-month exception	15% within 6 months 60% within 12 months 100% within 18 months
Two-year exception (must meet "construction bond" definition)	10% within 6 months 45% within 12 months 75% within 18 months 100% within 24 months
Reasonable expectation	Bond documents state there is a "reasonable expectation to spend 85% of the bond proceeds within 3 years" Not a spending exception

Other

Investments not subject to rebate	Certain tax-exempt bonds Demand deposit SLGS
Yield restriction	Project funds after 3 years. Debt service funds if not bona fide. Cinderella conversions and defeasance escrows
IRS Audits of tax- exempt debt	

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