



FOR IMMEDIATE RELEASE

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premier health

ZIEGLER ADVISES PREMIER HEALTH ON A JOINT VENTURE WITH ATLANTIC HEALTH SYSTEM

CHICAGO, IL – JULY 16, 2024 – Ziegler, a specialty investment bank, is pleased to announce its role as exclusive financial advisor to [Premier Health Associates](#) (Premier Health) on the formation of a Joint Venture with [Atlantic Health System](#) (Atlantic Health).

Premier Health is partnering with Atlantic Health to support its growth and continued expansion of primary and specialty care services throughout the region and the broader New Jersey market. Atlantic Health is committed to providing accessible, affordable healthcare for the people of New Jersey, and the partnership with Premier Health will continue to support its mission of delivering high quality care to build healthier communities throughout the region.

Premier Health is a primary care-focused, multi-specialty physician group serving Sussex, Warren, and Morris Counties in Northwest New Jersey. The Company has a nearly 60-year history and currently serves over 50,000 patients with a comprehensive suite of care delivery services that includes primary care, gastroenterology, orthopedics, sports medicine, endocrinology, pulmonology, rheumatology, general & colorectal surgery, and interventional pain management. Premier's 38 total providers include 23 primary care physicians and 12 specialists providing care across 15 outpatient clinic locations and one ambulatory surgery center (ASC). Premier Health is committed to continuing its demonstrated success in value-based care through participation in both Medicare and Commercial ACO arrangements and the opportunity to grow the platform across the suburban New Jersey market with significant demand for access to high quality providers.

Atlantic Health System is at the forefront of medicine, setting standards for quality health. The not-for-profit system offers more than 550 sites of care, including its seven hospitals. Powered by a workforce of 20,000 team members and 5,440 affiliated physicians dedicated to building healthier

communities, Atlantic Health System serves more than half of the state of New Jersey including 14 counties and 7.5 million people.

“I cannot say enough about Andy Colbert and his team at Ziegler. We would never have achieved the remarkable results we obtained without his guidance, knowledge, and the team’s work ethic. From our first meetings, Andy and his associates started to dive into our business, identifying our strengths and pointing us in a direction to maximize our business’s value. We saw value from our first meetings. Helping us work through over a hundred NDAs, picking a core group to interview through the final LOI, and ultimately signing our new JV with Atlantic Health System, Andy and the team were there to guide us. When the dust started to clear, we had an amazing deal, a solid partner, and a rejuvenated feel for what will be achievable moving forward. Thanks, Andy, Drew, Jack, and David. You were our ace in the hole throughout,” stated Dave Bollard, CEO of Premier Health Associates.

“We are thrilled to have advised Premier on this very exciting partnership with Atlantic Health that will expand the access to care for individuals across Northern New Jersey” said Andrew Colbert, Senior Managing Director in Ziegler’s Healthcare Investment Banking practice. “The combination of Premier’s 60-year history of patient care and Atlantic’s depth and breadth of capabilities creates the perfect platform for delivering high quality care in a value-based ecosystem,” added Drew Braucht, Director, Ziegler Healthcare Investment Banking.

Ziegler’s Healthcare Investment Banking team is focused on delivering best-in-class advisory and financing solutions for companies and organizations across the healthcare industry. In our core practice areas of healthcare services, information technology, hospitals, and senior living, Ziegler is one of the most active M&A firms offering differentiated sell-side, buy-side, recapitalization / restructuring, equity private placement, and strategic partnering services.

Brach Eichler LLC provided legal counsel to Premier Health, and Jones Day served as legal counsel to Atlantic Health in connection with the transaction.

For more information about Ziegler, please visit us at www.ziegler.com.

About Ziegler:

Ziegler is a privately held, national boutique investment bank, capital markets, and proprietary investments firm. It has a unique focus on healthcare, senior living, and education sectors, as well as general municipal and structured finance. Headquartered in Chicago with regional and branch offices throughout the U.S., Ziegler provides its clients with capital raising, strategic advisory services, fixed income sales, underwriting and trading as well as Ziegler Credit, Surveillance, and Analytics. To learn more, visit www.ziegler.com.

Certain comments in this news release represent forward-looking statements made pursuant to the provisions of the Private Securities Litigation Reform Act of 1995. This client's experience may not be representative of the experience of other clients, nor is it indicative of future performance or success. The forward-looking statements are subject to a number of risks and uncertainties, in particular, the overall financial health of the securities industry, the strength of the healthcare sector of the U.S. economy and the municipal securities marketplace, the ability of the Company to underwrite and distribute securities, the market value of mutual fund portfolios and separate account portfolios advised by the Company, the volume of sales by its retail brokers, the outcome of pending litigation, and the ability to attract and retain qualified employees.